

Date: 10 January 2005  
On behalf of: Jelf Group PLC (“Jelf”)  
Embargoed until: 0700hrs

## **Jelf Group PLC**

### **Notification of Results**

The Board of Jelf Group PLC today announces that its preliminary results for the year ended 30 September 2004 will be released on Tuesday, 25<sup>th</sup> January, 2005.

Jelf is an established corporate intermediary based in the West Country and Wales offering a range of corporate services principally in the areas of commercial insurance, healthcare and financial services. Its shares listed on the Alternative Investment Market on 21 October 2004.

**- Ends -**

#### **For further information:**

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#### **Notes to Editors:**

- Jelf Group was founded by Chris Jelf in 1989. Today, the Jelf Group operates from a number of premises in the West Country and Wales and offers an extensive range of corporate services;
- The Group advises over 4,000 corporate clients across a range of disciplines. These clients cover the spectrum from significant public companies to small owner managed businesses. Core Jelf clients are medium sized owner-managed businesses, typically employing between one to 50 staff, with a turnover of up to £10 million;
- The Group has developed a corporate support infrastructure that has enabled it to make a number of acquisitions over the last four years. These acquisitions span all core areas of the Group’s business and have been made to either supplement existing operations or acquire a corporate client base that can be utilised by the enlarged Group. The significant acquisitions were as follows:
  - 2000 – IFM – IFA based in Bristol – relocated to Yate, Bristol;
  - 2001 – Corporate Healthcare Management – Healthcare partnership;
  - 2002 – Spring Gate Insurance – Purchase of a book of commercial insurance;
  - 2003 – Richard Levinge Associates – IFA business based in Cheltenham;
  - 2003 – SLF Insurance (Services) Ltd – Purchase of a book of commercial insurance;
  - 2003 – Kallender Walwyn Ltd – Purchase of commercial insurance business based in Trowbridge; and
  - 2003 – Pontin and Stein – Corporate Healthcare partnership.
  - 2004 - Managed Healthcare Ltd – acquisition of independent Somerset based brokerage specialising in healthcare and private medical insurance
- Further information is available on Jelf at the Company’s website: [www.jelfgroup.com](http://www.jelfgroup.com).